



“Rescued”

Follow Up pt. 5

Review

Review:

1. Most Evil Act?

(What % of Americans?)

2. Reality & Importance of Hell!

(I will not make it easy...)

3. Terms of the Covenant!

3A. Sin – *Def.?* *Lie?* *Why?*

3B. Lordship?

3C. Receive

3A + 3B + 3C = “Believe”

4. Bible Study



Times bigger
than the book!

5. Prayer List

Spirit-Led Discipline

Prayer List

Name	Given Book	✓ d back Once	✓ d back Twice	✓ d back Thrice	Fin- shed book	Fin- shed Bible Study	Met & Talk ed
1.							
2.							
3.							

6. Time of God' s Visitation

Lk.19:41-44

7. Team vs. Timidity

- **Testimonies / Benevolence**
- **Mate** Enthusiastic vs. Stable
- **Teens**
- **Small Groups**
- **Prayer Partner**

8. Life Long Learning Curve

Hebrews 5:14
*But solid food is for the mature,
who by **CONSTANT USE** have
TRAINED themselves to
distinguish good from evil.*

Things we have Learned

Things we have Learned

1. Loan vs. Give

- a. *Follow Up*
- b. *Finances over a lifetime*

2. How to Present

- a. *Two Choices*
- b. *Fascinating Fiction Thriller*

Letter

PJ, My doctor is a real rough type sports doctor, he reminds me of our football teams doctor in high school.

I really like him a lot, but I do not know him well at all. I have several people I know reading the book now and my clients are easy because of our relationship but this would be my first cold sell.

In between a discussion about personal medical issues and his embarrassing explanation he starts chuckling when I begin to joke with him by motioning with my hands and saying “*shhhhhh--the walls are thin and there are nurses running around*”.

After his funny bone was tickled there was a pause of silence and I sensed the moment was now : so I struck!

“So are you an audio book guy or a paper book guy.” I blurted out. He said, he had thought about the audio books. I just don’t have time to read anything enjoyable anymore since I have to constantly read medical junk. I told him that I had just finished a fascinating fiction thriller and that it may have been

best book I have ever heard. I asked him if he would like to borrow my copy and that I had it out in the car.

My heart was singing a victory song as he said,

“yes, go get that audio book out of your car, I want to check it out.”

John, your ABSOLUTELY correct, easiest cold sell I have EVER done. It was soooo easy and smooth that in my next conversation with the lab worker I was sick to my stomach that I only had one copy. After our small moment of pleasant dialogue I am 100% confident she would have been eager to take one home as well

All you do is have your name and phone number on the audio cd and have a way to follow up, as with my doctor, I have a follow up appointment in three weeks and will hopefully share good news about it. I'm going to get that lab worker too next time! **OH MY GOODNESS, I AM SO EXCITED!!!**

I haven't had this much joy and zeal since I first became a Christian 20 years ago. When I first got saved, I was so on fire for Jesus that I would stop people in the street to ask them if they knew Jesus. Of course, my clumsy approach turned people off and I learned to bury my desire to see everyone come to know the Lord.

Now it is back!!!!

And this time I can use wisdom and graciousness to actually reach people for Jesus.

Thank you so much!

Jeremy W. Hall

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3. Special Occasions *Christmas, Graduation, Weddings, Christian Single Adult Web Sites*

4. Set low expectations for first half of the book

5. Ways to use Bible Study

6. Confidence Grows

More Seed – Less Fretting!

7. Family SECOND!

8. Sticker in Book